

## Message from the Treasurer

Despite the ongoing pandemic and its restrictions on operations, in 2021 Native Plant Trust continued its record of success in core programs and maintained a strong financial position.

The organization continued to attract support for key initiatives and ended the year with an increase in net assets of \$1,537,157, for a total of \$17,547,114. Net assets include \$8.9 million in permanently restricted endowment funds, \$3.6 million in accumulated earnings on endowment funds, and \$755,345 in gifts restricted by donors to specific initiatives. Gifts to the endowment this year included the third \$100,000 installment on a five-year pledge for the Seed Ark. In addition, the year concluded with a surplus in operations of \$332,076.

Program successes included the publication of Conserving Plant Diversity in New England, a collaboration with The Nature Conservancy, and the conclusion of a five-year project to restore the summit of Cadillac Mountain in Acadia National Park. In addition, generous individuals and foundations supported important capital needs, including the development of a new database and website for managing our rare plant records and the Plant Conservation Volunteers program.

Thanks to the hard work of our Board, staff, volunteers, and the generous gifts of our many members and supporters, Native Plant Trust had an impressive year in 2021.

Sincerely,



**TONY WAIN**  
Treasurer

## Fiscal Year 2021 Operating Results

### INCOME

Grants and Contributions	\$2,416,089
Program Income	\$1,071,447
Membership Dues	\$394,988
Investment Income	\$296,285
<b>TOTAL INCOME</b>	<b>\$4,178,809</b>

### EXPENSES / PROGRAM SERVICES

Conservation & Sanctuaries	\$1,188,718
Horticulture	\$767,542
Education	\$337,772
Member Services	\$247,256
Retail Shops	\$329,429
<b>Total Program Services</b>	<b>\$2,870,717</b>

### EXPENSES / SUPPORT SERVICES

G&A, Comm, Facilities	\$743,218
Fundraising	\$232,798
<b>Total Support Services</b>	<b>\$976,016</b>

<b>TOTAL EXPENSES</b>	<b>\$3,846,733</b>
<b>OPERATING SURPLUS (DEFICIT)</b>	<b>\$332,076</b>

